

Notice: 2025 CCCA Section Meeting

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Topic: Selecting and
Collaborating with External
Counsel in an Era of Global
Uncertainty



Register here: [Register via the Manitoba Bar Association](#)

Event Details

Date & Time

Tuesday, September 9, 2025 | 2:15 PM – 4:15 PM

Location

True North Square Conference Room, 242 Hargrave Street, 4th Floor, Winnipeg

Directions and Parking

Speakers

- **Brent Kendall**, Senior Director, Legal, Ag Growth International (AGI)
- **Jenny Karlsson**, Head of Legal and Director of Global Markets, Lex Mundi, New York City
- **Lisa Stiver**, Business Law Practice Group Leader, TDS

Overview

In-house legal teams have evolved from internal cost-centres into **strategic advisors** guiding business growth. Building trusted relationships with external counsel is now more critical than ever. Sophisticated in-house teams can maximize law firm relationships across multiple jurisdictions to meet complex business demands.

Key Discussion Points

- Best practices for collaborating with external counsel across jurisdictions
- Aligning law firms to changing business requirements
- Avoiding common pitfalls when engaging external counsel
- Practical tips for establishing new relationships and optimizing law firm performance
- Insights into procurement law and Requests for Proposals (RFPs)

Attendees can request a **Best Practices Guide for Preparing Requests for Proposals** to take home.

Networking Reception

Following the session, a networking reception with **food and beverages provided by TDS** will allow attendees to connect and share insights in an informal setting.

Continuing Professional Development (CPD)

Attendance qualifies for **up to 2 CPD hours** with the Law Society of Manitoba.

[Register here](#)

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