

2025 Business Transitions Forum

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*Join business owners and M&A experts to explore growth and transition strategies. TDS lawyers **Leilani Kagan, and Silvia de Sousa** will be sharing insights on liquidity strategies and business planning.*



Date: Thursday, October 16, 2025

Time: 7:15 a.m. – 5:00 p.m.

Location: Delta Hotel

Registration: Use code **TDS25** or **LKAGAN25** to receive 25% off. The early bird deadline is **September 18, 2025**.

[**Register & Learn More**](#)

Event Description

The Business Transitions Forum (BTF) is a conference for business owners focused on growth and transition. Since 2015, BTF has helped thousands of entrepreneurs and M&A professionals across Canada plan their growth, optimize business value, explore transition options, and prepare for successful ownership transitions.

Topics include:

- Optimizing the value of your business
- Strategies to scale up effectively
- Understanding options for transitioning ownership
- Preparing for successful business transitions

BTF provides practical insights that should be part of every business plan and has helped thousands of entrepreneurs and M&A professionals across Canada navigate business growth and ownership transitions successfully.

You'll Learn How To:

- Increase market share and shareholder value
- Identify ways to grow and scale your business
- Understand the process of being acquired or acquiring another business
- Explore how M&A can provide a path to business growth
- Discover how M&A can create opportunities for personal wealth through an eventual transition

TDS lawyer, Leilani Kagan, K.C., will be moderating the 10:45 a.m. to 11:45 a.m. breakout session on the topic *Cash Out or Partner Up? Finding the Right Liquidity Strategy*.

How to Maximize the Selling Price of Your Business and Protect Yourself in the Process

Date: Friday, October 17, 2025

Time: 8:00 a.m. – 12:00 p.m.

Location: Delta Hotel

Event Description

This half-day workshop is designed for business owners who are serious about maximizing the proceeds of an eventual sale. TDS lawyers **Leilani Kagan, K.C.** and **Silvia de Sousa** will be co-presenting with True North Mergers & Acquisitions.

Participants will take a deep dive into operational and financial strategies that can increase the value of their business and improve the probability of finding the right buyers. You will learn which areas of your business buyers value most and how to manage personal and corporate risk effectively.

Spaces are limited for this workshop.

[Click to Learn More About the Workshop](#)

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